

15 ANOS  
DSSI

# CORPORATE PRESENTATION

*Portugal – Cape Verde – Spain – Mozambique – Angola – Brazil*



# THE COMPANY

DSSI, Value Added Distributor, emerged from the initiative of professionals in the area of Information **Technologies** with extensive experience in the sector.

DSSI operates in mainland **Portugal** and the Islands, **Spain**, **Angola**, **Mozambique**, **Cape Verde** and **Brazil**, through a highly qualified and specialized network of partnerships.





# THE COMPANY

*Every day, thanks to its capacity, demand and excellence in execution, DSSI seeks to offer its Business Partners the best solutions on the market, in order to complement and improve their technological offer.*

*Gonçalo Mello*



# MISSION

**Develop partnerships** to help companies efficiently control their strategic information.

**Provide products and solutions** to business partners, complementing Pre-sales, Implementation and Support Services whenever necessary.



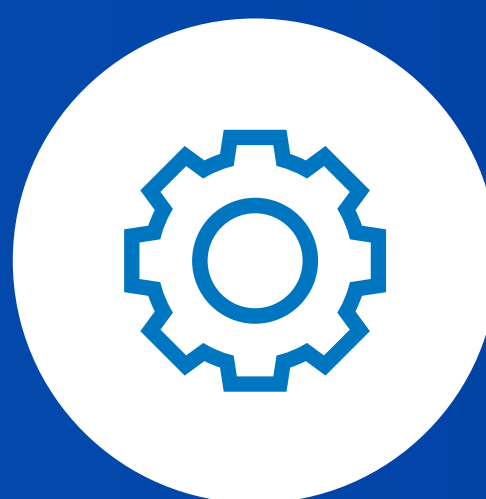
## DSSI Sales

Respond to our customers' requests.



## DSSI Professional Services

Partner Projects, System Integrations, Implementation Services



## DSSI Financial

Flexible payment solutions through strategic partnerships



## DSSI Marketing

Disclosure of new solutions and campaigns



## DSSI Training

Partner Training





# DSSI MARKETING

Websites  
Newsletters  
Informational Emails  
Brochures  
Campaigns  
Events  
Webinars  
Outbound  
Social Media





# WHY CHOOSE DSSI?

## **Technical team**

Specialized and certified by our technological partners.

## **Pre-Sales Department**

Certificate for needs assessment and solution definition.

## **After-Sales Support**

With capacity and efficiency in implementing, training, configuring and supporting the solutions provided.



*We understand the **success** of each partner  
as an extension of our own **success**!*



# COVERAGE AREAS AND REPRESENTATIONS

STORAGE, BACKUP,  
ARCHIVING AND  
SHARING

MONITORING  
AND HELP DESK

NETWORKING

SECURITY AND  
MOBILITY

CLOUD

 **CrashPlan™**

**NAKIVO®**

**MAIL  
STORE®**  
by opentext™

**Kiteworks**


**riverbed**

 **RoomAlert**  
We've got this.

 **SOLARWINDS**

**riverbed**

 **perle**

 **UBIQUITI**  
NETWORKS

 **K7 SECURITY**

**mimecast™**

 **CYBER  
SENTRIQ**

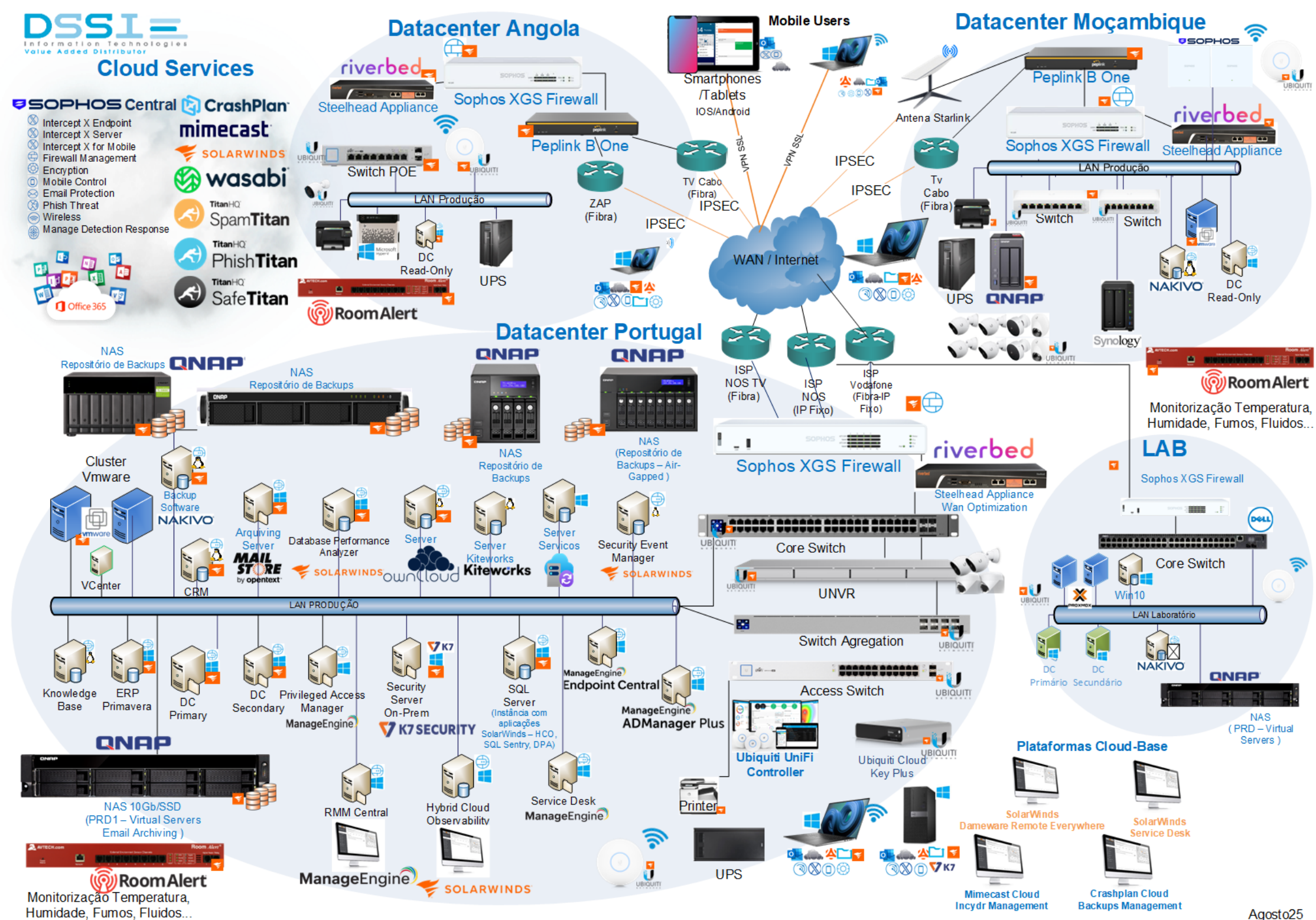
 **TitanHQ™**

 **cyberhaven**

 **wasabi**  
hot cloud storage



# INFRASTRUCTURE



Agosto25



# CONTACT US

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